

# John Godin

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## Education

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### University of Colorado - Denver

*Master of Public Administration*

GPA: 3.9

Volunteer: New Era Colorado, Environmental Center, Question Panel for Colorado Democratic Senate Primary Debate

**Denver, CO**

*Dec. 2020*

### University of Colorado at Boulder

*Bachelor of Arts in Political Science*

GPA: 3.2

**Boulder, CO**

*May 2014*

### Evidence Based Decision Making

*Consulting*

**Jefferson County, CO**

*2020*

- Led a team project on public notice improvements for Jefferson County.
- Responsible for creating process maps and recommendations for improvements.
- Designed a survey that was administered online and through local papers.
- Analyzed the survey results in STATA and presented process recommendations for the county to save money on Public Notices.

### Data to Policy Symposium

*Outstanding Policy Recognition*

**Denver, CO**

*2019*

- Designed a research study to understand short-term rentals impact on neighborhoods.
- Interviewed with the Department of Excise and Licenses to develop recommendations.
- Created a policy recommendation to reduce short-term rentals negative impact.

## Professional Experience

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### Ace Hardware, LLC

*Retail Sales*

**Denver, CO**

*2018-2019*

- Managed relationships with customers and local stores.
- Led training program for new employees and performed evaluations to ensure team members met company objectives.
- Learned company processes to better serve customer needs and aid in problem solving.

### Porch, LLC

*Outside sales*

**Denver, CO**

*2017- 2018*

- Developed new strategies to drive an increase in sales and ranked 3<sup>rd</sup> among all sales associates in the organization.
- Managed partnership between Porch LLC and Lowes in Colorado.
- Implemented training procedures for Lowes employees to drive Porch objectives.

### Vail Resorts

*Sales Lead*

**Keystone, CO**

*2015- 2017*

- Managed the retail space as well as the call center and excelled as one of the top sales leads in the organization.
- Learned leadership and sales skills through organizational courses.
- Led and managed the training program to onboard new employees effectively.