

Abby L. Fulton

Denver, CO 80210

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773.580.0671

Education

University of Denver

Master's of Applied Science

Concentration: Environmental Policy & Management

Denver, CO

March 2009-Current

University of Dayton

Bachelor of Arts and Sciences

Major: Communication Management

Minors: Visual Communication Design & Psychology

Dayton, OH

Sept. 1999-May 2003

GPA: 3.4/4.0

Professional Experience

Government Affairs Associate

Chicago Association of REALTORS®

Chicago, IL

March 2005-Dec. 2008

- Reviewed ordinances and provided recommended policy positions for association committees and Board of Directors.
- Responsible for working with the Director to conduct legislative issue analysis and represented REALTOR® members' interests at the Chicago City Council.
- Managed PAC fundraising efforts and administration of the association's PAC account.
- Supervised all administrative functions for staffing of the Government Affairs, Property Management, Cultural Diversity, CARPAC and RPAC committees, including the preparation of meeting agendas and drafting of meeting minutes.
- Attended City Council, State Legislature, and other industry meetings as needed.
- Provided written analysis and reports for association members' on legislative and policy issues.
- Advised members on legislative regulatory matters.
- Organized and managed the association's annual General Assembly Capitol Conference lobbying day in Springfield, Illinois.
- Collaborated with the Director in planning and executing grassroots lobbying efforts among association members.
- Served as direct staff liaison to all committees, task forces and workgroups.
- Worked with assigned committees to identify, prioritize and achieve committee objectives.
- Developed of new outlets of communication to create more visibility among committees.

Member Profitability Programs Administrator

Chicago Association of REALTORS®

Chicago, IL

Sept. 2006-Sept. 2007

- Responsible for the research, design, development and implementation of Member Profitability Programs and other information resources to provide added membership value.
- Assisted in the identification and development of informational products and programs for Member Services.
- Organized qualified presenters and recruited relevant sponsors for each program.
- Developed relations with Affiliate Members and encouraged their involvement in the program as sponsors and /or presenters.
- Researched trends in the real estate industry to identify current and future needs of members and reported findings to appropriate department heads.
- Recommended new subject matter for RRES courses and seminars based upon the appeal of MPP topics.

Membership Specialist

Chicago Association of REALTORS®

Chicago, IL

June 2004-March 2005

Volunteer Rehabilitation Counselor

Transitional Resources

Seattle, WA

Aug. 2003- Feb. 2004

Skills & Activities

- Registered lobbyist with the city of Chicago from 2005-2008.
- Public speaking, presentation, document interpretation and writing skills.
- Raised over \$200,000 in PAC funds for fiscal year 2008 making C.A.R. the top fundraising board in the state.
- Proficient in Microsoft Office and other related software packages.

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- Completion of REALTOR® Association Management self-study course.
 - PAWS Volunteer
 - Participant in Study Abroad Program: Dublin, Ireland